



## *A New Alliance!*



Grower-Shipper Association is very excited about its new program alliance with the Labor Counselors Partnership Program. This program, now available to our members, combines decades of experience from one of the industry's leading law firms, The Saqui Law Group, specializing in Labor and Employment Law on one hand, and the Labor Management Advisory Group (LMAG), specializing in HR, and Safety and Loss Control services on the other. This program recognizes the professional alliance between our association with the law group and its commitment to innovation and proactive programs for the industry. See attached program outline.



# LABOR COUNSELORS ● ● ● PARTNERSHIP PROGRAM



## PARTNERSHIP PROGRAM

The Saqui Law Group is extremely excited to launch a separate, but affiliated consulting company to serve our clients and partnership association members in the most cost-efficient model in the marketplace.

This group partnership program enables members of our partner associations to gain access to these comprehensive consulting and legal representation services at reduced costs. Your members will enjoy the following benefits:

### DISCOUNTED RATES

- One hour free legal service per year.
- Reduced group legal/consulting rates (20% discounts from each of the firm's standard senior level rates).
- Reduced travel rates.

### FLAT RATE COMPLIANCE

- Flat rates for handbooks and compliance programs.
- Flat rates for training and development seminars.

### ACCESS TO IMMEDIATE INDUSTRY UPDATES

- Access to immediate industry-specific E-Blasts from both the Saqui Law Group and Labor Management Advisory Group.

### MARKETING LINKS

- Essential marketing links from our websites to yours in order to enhance your membership and broaden our collective program

### MEMBERSHIP BRIEFINGS

- Seasonally convenient briefings with awesome guest speakers on various topics relative to any of the areas that our two firms bring to bear on your association. Such briefings will be scheduled according to the production schedule within your specific industry.